

DEAR FRIENDS,



Thank you for your support!

This is the time of year when we reflect, give thanks, celebrate our successes and wonder how the year passed so quickly. It is also the time when we look forward to 2018 with anticipation and belief that the coming year will continue to bring new joys and opportunities as we serve local kids in need through Muncie and Delaware County teachers and schools.

There are many reasons to celebrate our successes of 2017 and I hope you see the impact we are making. Here are a few examples:

- Within the past two years, more than **\$ 1.2 Million** of product has been donated to teachers in Delaware County. This year **700** teachers visited our store, serving approximately **10,000** children.
- In January 2017, our organization joined the Kids In Need Foundation's national network linking us to 40 free teacher stores across the country. As a result, the store received its **first semi-truck load** ever with donated product valued at approximately **\$400,000** in core school supplies. The store received several semi-truck loads in 2017.
- In August 2017, the store became a **21st Century Community Learning Center (21st CCLC)** for the Indiana Department of Education (IDOE). Through direct hands on learning, the BTSTS 21st CCLC afterschool program teaches Muncie Central high school students how to become more college and career ready. Local students learn business leadership skills and develop networking opportunities with community partners while volunteering at the store.
- This year the store provided back to school supplies to **every** Muncie Community elementary school classrooms. The store provided core supplies valued at **\$170,000** to low-income students attending MCS's Northside Middle, Southside Middle, and Muncie Central High Schools. We also provided **PTQ Level 3 & 4 day care teachers** who serve low-income children with **\$87,000** of classroom supplies to help prepare them to be kindergarten ready.

We are so grateful for your support as we continue to grow and serve our community.

Sincerely Yours,

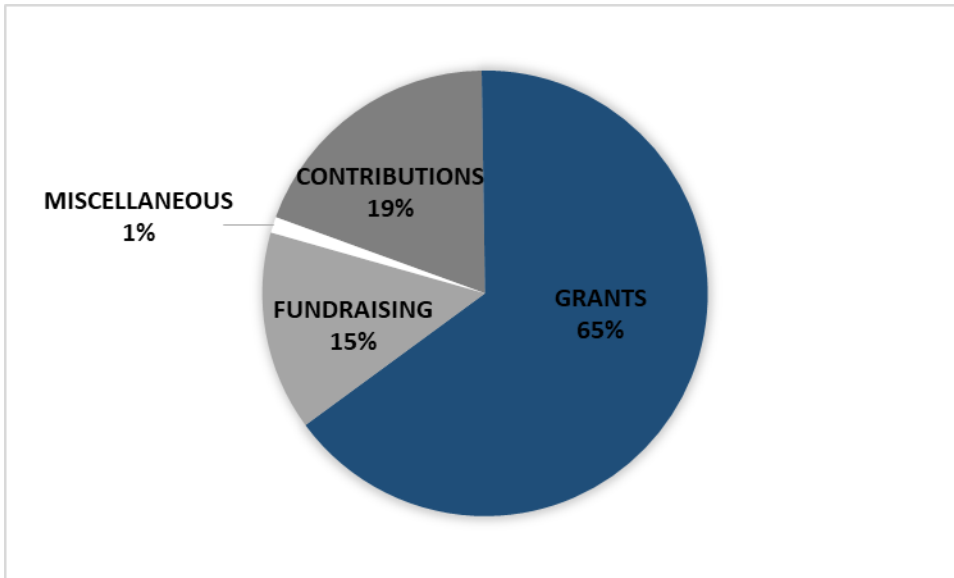
Stacy Wheeler
Executive Director

BTSTS Product Donations to Muncie & Delaware County Teachers in 2017

| | |
|---|---------------|
| A Better Way - AOK 21 st CCLC Afterschool | \$ 6,955.25 |
| AIM Summer/Winter | \$ 4,954.35 |
| Back To School Teachers Store 21 st CCLC Afterschool | \$ 494.00 |
| Boys & Girls Club of Muncie | \$ 8,800.15 |
| Buley Center (EDGE) | \$ 319.00 |
| Ivy Tech – Afterschool for Early College HS Students Program | \$ 763.00 |
| Motivate Our Minds | \$ 6,269.65 |
| Muncie Public Library – Great Achievers 21 st CCLC Afterschool | \$ 1,257.00 |
| Muncie Public Library – Youth/Teens Programing | \$ 1,998.00 |
| Ross Community Center Youth Programing | \$ 3,870.75 |
| Unity Center of Muncie | \$ 5,824.75 |
| <i>Subtotal</i> | \$ 41,505.90 |
| Charter School – Inspire Academy | \$ 30,592.95 |
| Cowan Community School Corporation | \$ 35,112.70 |
| Daleville Community Schools | \$ 5,199.95 |
| Delaware Community School Corporation | \$ 32,815.20 |
| Liberty-Perry Community School Corporation | \$ 20,388.50 |
| Muncie Community Schools | \$ 468,651.12 |
| Non-Public School – Delaware Christian Academy | \$ 2,648.00 |
| Non-Public School – Heritage Hall Christian School | \$ 7,588.15 |
| Non-Public School – Saint Lawrence School | \$ 5,068.25 |
| Non-Public School – Saint Mary School | \$ 6,457.20 |
| University/Lab School – Indiana Academy for Sci Math Hmn | \$ 7,688.50 |
| University/Lab School – Burriss Laboratory School | \$ 11,506.25 |
| Wes-Del Community Schools | \$ 20,315.90 |
| Yorktown Community Schools | \$ 33,564.45 |
| <i>Subtotal</i> | \$ 687,597.12 |
| Paths to Quality Level 3 – Countryside Child Care | \$ 1,870.30 |
| Paths to Quality Level 3 – Kids Korner Child Care | \$ 12,721.95 |
| Paths to Quality Level 3 – TRC Head Start | \$ 23,116.90 |
| Paths to Quality Level 4 – Apple Tree YMCA | \$ 3,920.90 |
| Paths to Quality Level 4 – Huffer Memorial Child Care | \$ 27,124.85 |
| Paths to Quality Level 4 – United Day Care | \$ 18,515.75 |
| <i>Subtotal</i> | \$ 87,270.65 |
| Specialty Programming – Beyond I CAN | \$ 7,855.85 |
| Specialty Programming – Muncie Civic Theatre Youth Education | \$ 3,816.00 |
| Specialty Programming – United Way of Delaware County – Reading Program | \$ 121.50 |
| Specialty Programming – Volunteer To Shop | \$ 26,406.95 |
| <i>Subtotal</i> | \$ 38,200.30 |
| 2017 – END OF YEAR TOTAL: \$854,573.97 | |

FINANCIALS

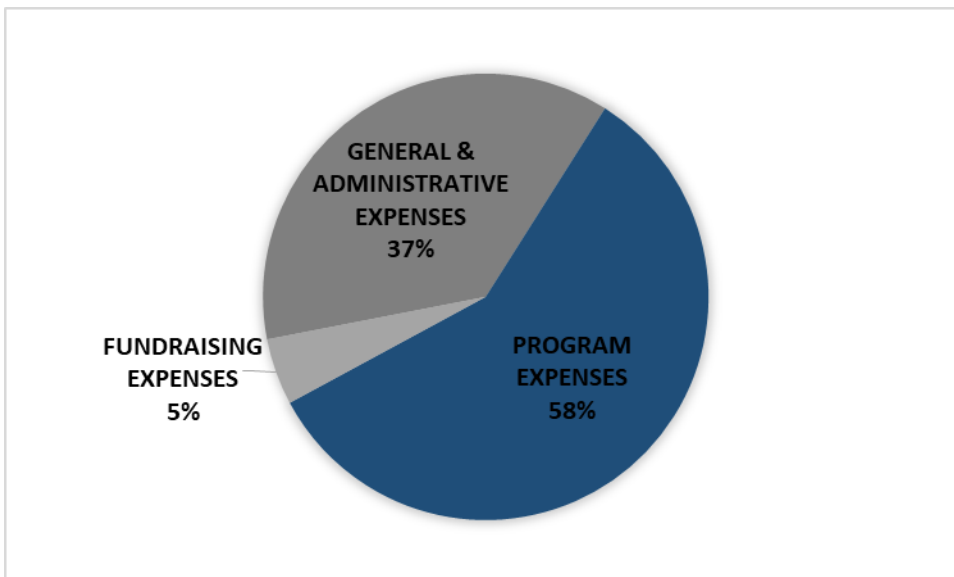
2017 INCOME (*preliminary reporting)



| | |
|---------------|----------|
| CONTRIBUTIONS | \$22,867 |
| GRANTS | \$77,624 |
| FUNDRAISING | \$17,247 |
| MISCELLANEOUS | \$ 1,369 |

TOTAL REVENUE \$119,107*

2017 EXPENSES (*preliminary reporting)



| | |
|----------------------------|----------|
| PROGRAM GRANT DISBURSEMENT | \$83,730 |
| GENERAL & ADMINISTRATIVE | \$53,373 |
| FUNDRAISING | \$ 6,937 |

TOTAL EXPENSES \$144,040*

Officers / Board of Directors

President:

MEGAN QUIRK, Attorney - Quirk & Hunter Law Firm

Vice President:

MARILYN CAREY, Muncie Community Leader

Treasurer:

SHERRY CARTER, Account/CFO - Middletown Property Group LLC

Board of Directors:

CANDY DODD, Director - Special Initiatives & Divisional Planning, Miller College of Business, Ball State University

JACKIE JOHNSTON, Community Volunteer and Back to School Teachers Store Founder

ANDREA LUTZ, Administrative Coordinator - WIPB and Indiana Public Radio, Ball State University

MARGARET MCCLELLAN, Retired Teacher - Yorktown Community Schools

BECKY MCDONALD, Professor - Department of Journalism, Ball State University

DAVID PILKINGTON, Senior Director - Ontario Systems

MICHAEL TSCHUOR, President - Pridemark Construction

Contact Information:

Store Location: 1318 South Madison Street, Muncie, IN 47302

Store Phone: (765) 282-7350

Open Tuesday – Thursday 10:30 am – 5:30 pm, First Saturdays 10 am – 2 pm

Mailing Address: P.O. Box 925, Muncie, IN 47308

Email Address: director@btsts.org

Website: <http://www.btsts.org>

Social Media



When you can't reach us in person, turn to new media outlets to spread your support for BTSTS.

